



C4.3: (1615 - 1745) - Flavours of risk

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Waves of Reforms...Oceans of Opportunities

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What is risk?

Risk is an extremely broad concept

“We think about risk slightly differently...”



Risks facing a General Insurer

Insurance – Underwriting, Reserving, Reinsurance

Market – Investment, Currency, Inflation

Credit – Business credit risk, Asset credit risk

Liquidity

Operational

Group



Insurance risk

Underwriting risk

- Product design
- Underwriting process
- Data
- Methodology and assumptions
- Communication with other stakeholders
- Reviewing external studies on market competition and regulatory pressures
- Pricing and Underwriting Committee and its interaction with other committees.



Insurance risk

Reserving risk

- Reserving model
- Data
- Methodology and assumptions
- Validation of results
- Documentation
- Peer review
- Communicating results
- Reserving Committee and its regular interaction with other committees
- Reinsurance management

Other risks

Market risk

- Treatment of reinsurance and investments as assets
- Change in value of the underlying invested assets, e.g. Equity, property
- Impact of change in variables, e.g. Interest rate, currency, spot rates
- Risk based stresses to analyse impact on portfolio
- Data

Credit risk

- Treatment of credit risk within different types of assets.
 - Failure of reinsurer
 - Non-performance of assets



Other risks

Liquidity risk

- Aggregation of losses
- Expansion including new business strain

Group risk

- Actively looking for concentration of risk
- Comparing target portfolio mix against actual and creating a feedback loop into pricing mechanisms.



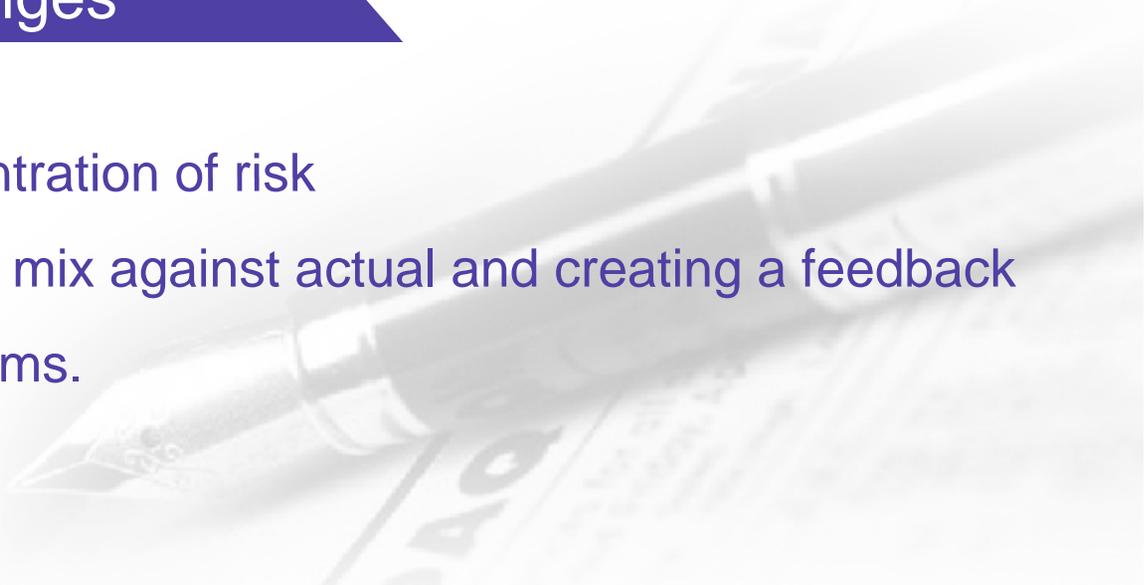
Other risks

Liquidity risk

- Treatment of liquidity
- Impact of different scenarios on liquidity



Challenges

- Actively looking for concentration of risk
 - Comparing target portfolio mix against actual and creating a feedback loop into pricing mechanisms.
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Operational risk

“The risk of loss arising from inadequate or failed internal processes, personnel or systems, or from external events”

- The key stages for managing operational risks are:

Risk
Identification

Risk
Assessment

Risk Reduction
and Monitoring

Operational risk - Challenges



Governance

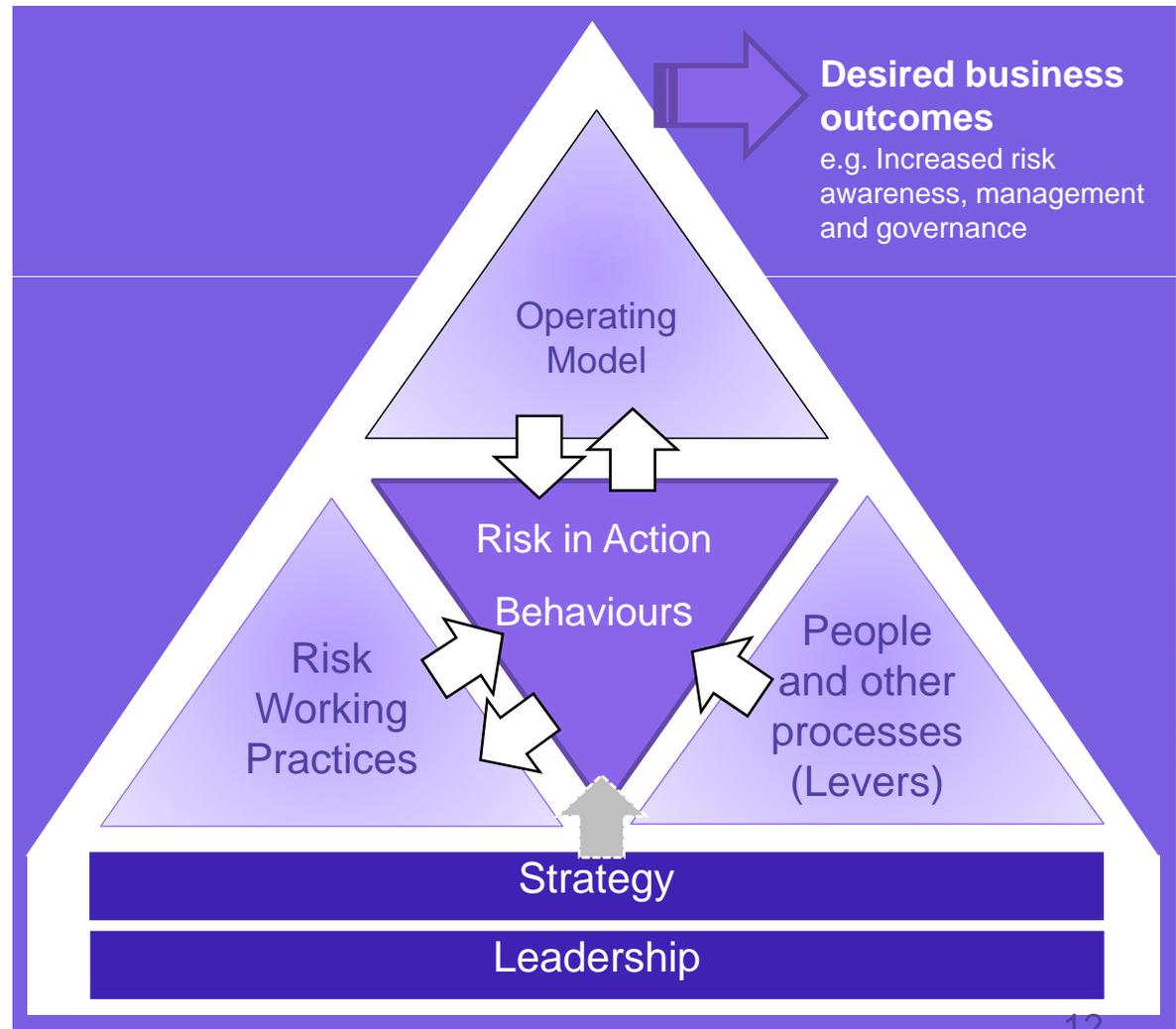
- Very simple concepts but often the least used
- Incorporate management controls at the outset
 - Documentation
 - Modeling
 - Reporting
 - Peer review
 - The role of internal audit and risk committees
- Compliance!



Embedding risk behaviours

The required risk behaviours can only be delivered and sustained through changes to working practices, supported by processes and with buy-in from leaders/process owners

- 1 Define leadership's vision for 'Risk in Action' and behaviours**
 - Aligned to organisational and risk strategies and the operating model
- 2 Establish and communicate clear risk working practices:**
 - Focus on the key moments that matter and write responses
 - Tighten roles, controls, process, (formal & informal) governance...
- 3 Review the people (and non-people) processes:**
 - Select key levers to pull, e.g. reward, L&D, performance management, role definitions, procurement, new client etc
 - Review supporting IT
- 4 Align L&D activities/Comms:**
 - Develop relevant learning
 - Make changes to existing progs
 - Reinforce the change
- 5 Establish measurement:**
 - Determine key metrics and set up reporting capability to monitor progression



Enterprise Risk Management

- What is ERM?
- Benefits of ERM
 - Better risk reporting
 - Align strategy with risk appetite
 - Manage and/or transfer risk effectively
 - Comprehend links between growth, risk and return
 - Assess economic capital
 - Better allocation of capital and resources
- How do we make use of this framework?